

3/20/2026

REQUEST FOR PROPOSALS FOR PROVIDING AS-NEEDED SERVICES FOR THE IMPLEMENTATION OF THE HOME ELECTRIFICATION AND APPLIANCE REBATES PROGRAM (SECTION 50122) FOR MULTIFAMILY HOMES IN NEW MEXICO

AMENDMENT NO. 1

Questions:

- 1. Understanding that the New Mexico DOE filing, the 20% admin allocation of the total budget is divided into 75% to single-family and 25% to multifamily - what portion of the multifamily administration budget does ECAM plan to keep?**

Answer: The state's administration budget does not affect the multifamily budget. The budget that has been approved by the Department of Energy allocates \$10.9M for the whole multifamily part of the program. 20% of that total amount has been allocated for implementation services for the successful offeror to perform implementation services.

- 2. In part B of the Scope of Work section of the RFP, a pilot program is mentioned. Can you tell us more detail about this pilot? How much of this pilot has been completed and how much remains to be done? For example, how many units / buildings have been evaluated and/or completed as part of the pilot? What is your remaining goal? This and any other information that is necessary to conduct the feasibility analysis is important so that we can properly budget for this work.**

Answer: The pilot program was developed using a Pacific Northwest National Laboratory Rebate Tools 50122 Reporting Spreadsheet. The rest of the scope of work remains unfinished. For this task, initial scoping has been completed for Sacramento Apartments in Cloudcroft NM for a 20 unit pilot project and the pilot project could be considered at the "conceptual" stage. No other further work has been done beyond identifying a project because DOE never granted authorization to proceed.

- 3. The Pre-Bid Meeting had the following language on the HEAR Field Management and Oversight slide: "Project Scoping - identify eligible upgrades, ensure they stay under rebate caps, and draft specific SOWs for each building." - What is the extent of this project scoping? Is this just for the 'pilot' opportunities outlined or all future projects identifies? HEAR implementers are generally not responsible for on-site assessments and identifying energy upgrades.**

Answer: The Implementer will have to work closely with a contractor(s) to assess individual building needs. Following this assessment, the Contractor will develop a detailed scope of work and cost estimate, subject to formal review and authorization to proceed from the Implementer and the State. This will include all projects.

- 4. Can you please elaborate on the scope for Homewise. What is the scope for Homewise vs. implementer? Will Energy Coaches coordinate with projects to gather resident income documentation and facilitate braiding and stacking other incentive sources?**

Answer: Homewise is tasked with supporting HEAR efforts with limited customer service. The main goal for the energy coaches is to facilitate stacking and braiding with other funding sources to maximize rebates or incentives outside of this program. Energy coaches will not be assisting with resident income documentation gathering.

- 5. What is the state's anticipated distribution of MF projects? Will most or all be categorically eligible public housing or 50% or more Section 8 voucher properties? Do you expect a significant percentage of properties will require coordination and income verification at the dwelling unit level, involving property owner/manager and tenant?**

Answer: The State of New Mexico does not have a requirement of income vs. categorical eligibility and will work with the Implementer to identify projects. The implementer will have to work with the building owner to gather all relevant qualifying documentation depending on the type of building.

- 6. Can we confirm the marketing scope has not changed from previous RFP releases? Beyond collateral design, can we confirm there is no other marketing scope required (e.g. outreach, engagement)?**

Answer: Some marketing and outreach strategies may be required as needed to onboard contractors or to identify additional projects in underserved areas of the state.

7. Regarding the previous consultant, how much expenditures were done and were the blueprints approved?

Answer: the expenditures by the previous consultant were minimum under this program. The New Mexico HEAR Program blueprints have been conditionally approved for single-family but need to be updated with the multifamily information.