

**REQUEST FOR PROPOSALS
FOR PROVIDING IMPLEMENTATION SERVICES AND
TECHNICAL ASSISTANCE TO THE
NEW MEXICO SOLAR FOR ALL PROGRAM
ISSUED BY THE STATE OF NEW MEXICO,
ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT,
ENERGY CONSERVATION AND MANAGEMENT DIVISION**

Section 1. PURPOSE OF THIS REQUEST FOR PROPOSALS

The State of New Mexico Energy, Minerals and Natural Resources Department (EMNRD), Energy Conservation and Management Division (ECMD), is requesting proposals from individuals or entities to assist ECMD with implementing the New Mexico Solar for All Program (Program) to advance the clean energy economy in New Mexico.

Any proposals which may result from this Request for Proposals (RFP) are valid for one year from proposal due date as indicated in Section 8, Contact Person, and Due Dates, below. ECMD may award multiple contracts as a result of this RFP.

The successful Offeror(s) shall have demonstrable expertise in clean energy program administration, project oversight and inspections, shall be experienced in solar energy development, able to facilitate a community-inclusive process to educate households and stakeholders on the costs and benefits of solar and battery energy storage and provide technical assistance in the development of solar energy projects. The successful Offeror(s) shall provide education, outreach, project development, team coordination, or technical assistance to administer the Program. The customers for these services shall include low-income households in single- or multi-family housing units, utilities, municipalities, community-based organizations (CBOs), tribes, and the solar industry (Customers). The successful Offeror(s) will have the ability to communicate effectively with Customers and will coordinate with ECMD-trained energy coaches, and solar and heating, ventilation, and cooling installation contractors, who are equipped with information about other state and federal energy efficiency and weatherization programs. This coordination is important because of the opportunity for overlap for the end-beneficiaries of these programs. Offerors are encouraged to respond to individual tasks that align with their area of expertise or with a focus on specific populations. Offerors may provide one, two, or more of the tasks listed in Section 3, Scope of Work, below.

ECMD shall conduct a non-mandatory pre-proposal webinar conference for potential Offerors at 11:00 a.m. MDT on June 19, 2024, to brief Offerors on this procurement and to ask questions about the procurement process. Please contact the ECMD Contact Person listed in Section 8, Contact Person and Due Dates, to request a meeting invitation.

Section 2. BACKGROUND INFORMATION

ECMD provides services to plan and implement statutorily required state and federal clean energy programs. ECMD's programs are aligned to promote a clean energy future. Earlier this year, ECMD was awarded a grant from the U.S. Environmental Protection Agency to develop a Solar for All Program to expand the number of low-income and disadvantaged communities that have access to affordable solar energy. The Program also has the additional goals of expanding the clean energy economy in New Mexico and developing the workforce. Successful administration of the program shall result in approximately 21,000 low-income/disadvantaged community (LIDAC) households in New Mexico owning, in whole or in part, solar energy resources that lead to a 20% or more reduction in utility bills.

To maximize program dollars, New Mexico's Program shall prioritize funding for large community or shared solar projects in rural and tribal areas of the state as well as community solar or shared solar (e.g., multi-family onsite) projects in urbanized areas. The Program shall also prioritize onsite solar and storage for individual low-income households not currently connected to the electric grid. In addition, ECMD aims to help coordinate the offering of a mix of grants and low-interest loans to low-income families for onsite solar and enabling upgrades (e.g., roof repair, panel upgrades) as needed. ECMD expects to release a second RFP to manage the direct program financial assistance (i.e., grants and debt-financing) for Customers.

Section 3. SCOPE OF WORK

The successful Offeror(s) shall assist ECMD with implementing the Program to expand access to solar for low-income households in New Mexico by completing one or more of the tasks below.

Task 1. Education and Outreach: The successful Offeror(s) shall develop educational materials and communicate with Customers about the benefits of solar, energy storage systems (ESS), and energy efficiency. Successful Offeror(s) are considered trusted and knowledgeable by the communities they serve. In coordination with implementers of Tasks 2-9, successful Offeror(s) shall aim to allow Customers to make informed decisions on whether a solar (and ESS) project is a viable option. ECMD may award multiple contracts under Task 1, based on the Offeror(s)'s area of expertise with specific populations.

Successful Offeror(s) may be tasked with completing the following deliverables:

- contribute to ECMD's large-scale advertising campaign;
- coordinate such education with ECMD's cross-grant energy coaches;
- hold meetings with utilities/coops, municipalities, multifamily (MF) building owners – direct outreach to set those up, plus follow-up afterwards;
- build a LIDAC household outreach plan, in coordination with other programs that deliver benefits to LIDAC households, especially for the rural and tribal areas;

- provide regular updates on metrics and outreach statistics to ECMD; and
- complete other deliverables necessary for the success of the task of education and outreach that are agreed upon with ECMD during the course of the contract.

Tasks 2-10. **Program Implementation and Administration**

Task 2. Program Planning: The successful Offeror(s) shall assist ECMD, under the guidance of the Environmental Justice Advisory Committee, with crafting the Program implementation plan. This includes helping shape sessions for public comment and requests for information. The Program implementation plan shall include, but is not limited to, the process for soliciting and choosing projects, the process for engaging and providing oversight for contractors and project developers; how to manage coordination with outreach and education specialists, how to manage distribution grid interconnect processes and costs, how to coordinate with the Financial Project Manager(s), how to manage long-term operation and maintenance for projects, how to verify income/eligibility, and the process for assuring community benefits and other program metrics (e.g., energy bill savings and greenhouse gas (GHG) reductions).

Successful Offeror(s) may be tasked with completing the following deliverables:

- develop standard operating procedures and associated controls for administering the Program;
- develop a tool (or adapt EMNRD's existing tool) to estimate utility cost savings to ensure at least 20% savings for participants;
- in coordination with the ECMD, develop a list of New Mexico energy programs, including HER 50121/HEAR 50122 and determine which can be co-delivered with Solar for All;
- develop an application to be submitted by prospective project developers; and
- propose and collect metrics to evaluate projects.
 - Metrics for evaluation shall include adders/bonuses for projects that ensure savings and meet other goals of the program.
- complete other deliverables necessary for the success of the task of program planning that are agreed upon with ECMD during the course of the contract.

Task 3. Technical and Financial Assessment: The Successful Offeror(s) will develop comprehensive needs assessments to determine viability of solar and ESS for onsite or off-site community solar and shared solar projects. With the Financial Program Manager(s), ECMD and the successful Offeror(s) shall evaluate financial and technical viability of each project for its cost-effectiveness, ROI, and utility cost savings potential. The cost-effectiveness shall be tied to the average grant per household and maximum grant per household; the ROI is up to the owner but needs to be positive, and utility cost savings need to meet the minimum 20% threshold.

Successful Offeror(s) may be tasked with completing the following deliverables:

Task 4. Project Development and Technical Assistance: The successful Offeror(s) shall provide concierge services to the solar and ESS asset owners in value

engineering and technical assistance to help facility owners develop a comprehensive project SOW.

Successful Offeror(s) may be tasked with completing the following deliverables:

- develop a project timeline with the facility owner and report progress to ECMD. If a project is falling off track, as determined solely by ECMD, successful Offeror(s) shall communicate why to ECMD and develop an improvement plan to ensure project completion; and
- provide engineering or project design support for solar installations;
- coordinate with utilities and Customers on interconnection studies, timelines and applications;
- complete other deliverables necessary for the success of the task of project development and technical assistance that are agreed upon with ECMD during the course of the contract.

Task 5. Support in Accessing Incentives and Financing: The successful Offeror(s) shall facilitate Customer access to other resources such as tax credits (e.g., low-income housing tax credit (LIHTC), solar investment tax credit (ITC), green lending incentives (e.g., Fannie Mae and Freddie Mac Green Loan Programs and Federal Housing Administration Mortgage Insurance Premium Reduction), local foundation/government grants, and utility rebates.

Successful Offeror(s) may be tasked with completing the following deliverables:

- work with Financing Program Manager(s) to develop a template of available financing options for different types of Customers;
- in coordination with ECMD, develop stacking guides, frequently asked questions, and other communications/outreach for Customers regarding other incentives and financing;
- complete other deliverables necessary for the success of the task of support in accessing incentives and financing that are agreed upon with ECMD during the course of the contract.

Task 6. Project Invoicing and Reporting: The successful Offeror(s) shall serve as first-line reviewer of project-related invoices and expenditures.

Successful Offeror(s) may be tasked with completing the following deliverables:

- Review and approve reporting and invoices produced by the Financial Project Manager(s) to ensure program rules are followed;
- provide ECMD full progress reports and detailed invoices showing that project deliverables have been met;
- complete other deliverables necessary for the success of the task of project invoicing and reporting that are agreed upon with ECMD during the course of the contract.

Task 7. Contractor Selection, Oversight, and Inspections: The successful Offeror(s) shall ensure that the installation meets the approved project design and is a

quality install. This includes helping create a network of qualified contractors for the program and helping program participants select and oversee contractors. For projects larger than one MW, the successful Offeror(s) shall also ensure the project meets the prevailing wage and apprenticeship requirements, by the Internal Revenue Service, for accessing the higher ITC. successful Offeror(s) shall also ensure projects follow federal and state requirements including Davis-Bacon Act and Build America, Buy America.

Successful Offeror(s) may be tasked with completing the following deliverables:

- ensure that necessary inspection regulations are followed and coordinate third party review where necessary; and
- in coordination with ECMD, coordinate sampling for quality control and assurance.
- complete other deliverables necessary for the success of the task of contractor selection, oversight, and inspections that are agreed upon with ECMD during the course of the contract.

Task 8. Operations and Maintenance Training: The successful Offeror(s) shall train the asset owners or their designated staff on how to operate and maintain their solar and ESS assets. The Customer shall be provided with guidance on hiring an operations and maintenance (O&M) firm to ensure their assets are well-maintained and functioning properly to provide expected benefits.

Successful Offeror(s) may be tasked with completing the following deliverables:

- develop a written guide on best O&M practices and provide it to ECMD in a mutually agreeable format; and
- deliver trainings and guidance to Customers as needed
- complete other deliverables necessary for the success of the task of operations and maintenance training that are agreed upon with ECMD during the course of the contract.

Task 9. Facilitating Workforce Development Activities: The successful Offeror(s) shall contribute to the Program workforce development strategy based on the workforce capacity and gaps within the state.

Successful Offeror(s) may be tasked with completing the following deliverables:

- provide input to the Program workforce development strategy; and
- facilitate implementation of the strategy as appropriate and directed by ECMD
- complete other deliverables necessary for the success of the task of facilitating workforce development activities that are agreed upon with ECMD during the course of the contract.

Task 10. Ongoing Program Coordination and Collaboration: The successful Offeror(s) shall coordinate with ECMD on Program implementation. Offeror(s) will also collaborate with ECMD on other New Mexico energy programs to co-deliver services, and coordinate with CBOs, tribes, municipalities, advocates, and utilities to ensure an

equitable deployment of leveraged funding throughout the state.

Successful Offeror(s) may be tasked with completing the following deliverables:

- meet on an agreed upon cadence with Program Team to share program updates and progress on the tasks included in this Scope of Work;
- participate in Environmental Justice Advisory Committee meetings, including giving updates on program development and completion of the tasks in this Scope of Work;
- respond to EJAC feedback on proposed plans and projects; and coordinate with ECMD energy coaches and other energy program implementors to co-deliver services to households.
- complete other deliverables necessary for the success of the task of ongoing program coordination and collaboration that are agreed upon with ECMD during the course of the contract.

Section 4. PROPOSAL CONTENTS

Proposals must contain sufficient information to provide ECMD with a thorough description of Offeror's qualifications to accomplish the activities described in the Scope of Work. All proposals shall be in electronic PDF format in single-spaced, 12-point type. The proposal MUST contain, at a minimum, all listed items in the sequence indicated and be organized in the following format.

- A. Letter of transmittal that:
 - identifies the name, title, telephone and fax numbers, and e-mail address of the person authorized to negotiate the contract on behalf of the Offeror(s);
 - identifies the names, titles, telephone and fax numbers, and e-mail addresses of persons to be contacted for clarification.
 - explicitly indicate acceptance of the terms and conditions of this RFP and its evaluation factors;
 - acknowledges receipt of all amendments to this RFP if applicable; and
 - is signed by the person authorized to contractually obligate the Offeror(s).
- B. A table of contents.
- C. A deliverables-based budget for each Task that the Offeror includes in their proposal.
- D. A statement of financial stability or an equivalent document from a financial institution showing financial stability.
- E. Up to three written narratives of past relevant projects or experience as it relates to the SOW. These narratives must show name of project, client, length of project, cost/budget and schedule control, name of project

manager, location of the project and description of the project. The written narratives must show record of past performance with respect to such factors as control of costs, quality of work, and ability to meet schedules and challenges; how the project shows expertise and experience in working in the Southwestern US.

- F. A narrative on how the SOW shall be achieved, the narrative shall include a discussion that may address the following including but not limited to:
 - i. overall strategy for ensuring efficient and effective implementation of the Solar for All Program;
 - ii. communication strategies with stakeholders and potential applicants;
 - iii. plans for addressing potential challenges that may arise during implementation;
 - iv. how to ensure equitable access for low-income communities;
 - v. plan for tracking and reporting on progress and impacts;
 - vi. how vendors shall be selected;
 - vii. quality control measures to assure compliance with SFA Program standards;
 - viii. ensuring efficient and effective use of funds; and
 - ix. indicate key personnel, specific roles and experience, Professional Seal/Certificate Number; identify lines of authority and limits of capacity of each member of the team, delineate roles of subconsultants, if any.

- G. Offerors must complete and sign the Campaign Contribution Disclosure Form (Attachment 1) and disclose whether the Offeror(s), a family member, or a representative of the Offeror(s) has made a campaign contribution to an applicable public official during the two years prior to the RFP. The Offeror(s) shall complete the non-disclosure statement or make separate disclosures for all campaign contributions given by (1) the Offeror(s), (2) a family member, or (3) a representative of the Offeror(s).

- H. Completed, signed Statement of Assurances Form (Attachment 2).

- I. Offerors must also provide three business references from similar projects performed for private, state, tribal, or large local government clients within the last three years. Offerors are required to submit Attachment 3, Reference Questionnaire, to the business references they list. The business references must submit the Reference Questionnaire directly to the EMNRD Contact Person listed in Section VIII below. Offerors are responsible for ensuring that the completed forms are received by or before the proposal submission deadline for inclusion in the evaluation process. Business references that are not received, or are not complete, may adversely affect the Offeror's score in the evaluation process. The

Evaluation Team may contact any or all business references for validation of information submitted.

Any proposal that does not adhere to these requirements may be deemed non-responsive and rejected on that basis.

Section 5. CRITERIA AND EVALUATION POINT SUMMARY

The Evaluation Team shall use the following criteria in the evaluation of proposals and in the selection of Successful Offeror(s):

No.	Evaluation Factor	Points Available
1.	<p>Narrative Approach and Technical Capabilities</p> <p>Points shall be awarded on the Offeror’s effective, creative and efficient implementation approach of the SFA Program, including how the Offeror will meet the specific deliverables outlined in each task in the time allotted. The Offeror must demonstrate understanding of the purpose and scope of the project and the Offeror’s responsibilities.</p>	50
2.	<p>Past Experience</p> <p>This criterion considers the Offeror’s past experience with similar programs, government agencies, or private industry with respect to such factors as control of costs, quality of work, and ability to meet schedules.</p>	20
3.	<p>Capacity and Capability</p> <p>Points shall be awarded on the Offeror’s ability to achieve the SOW, good financial standing, indicate key personnel, specific roles and experience, Professional Seal/Certificate Number; identify lines of authority and limits of capacity of each member of the team, delineate roles of subconsultants, if any.</p>	20
4.	<p>Proximity and Familiarity</p> <p>The awarded number of points shall be determined by the Offeror’s and subconsultant’s expertise and experience on projects in the southwestern part of the US as it relates to the SOW.</p>	7
5.	<p>References</p> <p>Points shall be awarded based upon an evaluation of the responses to a series of questions that shall be asked of the references concerning the quality of the Offeror’s services, the timeliness of services, responsiveness to problems and complaints and the level of satisfaction with the Offerors overall performance (See Attachment 3, Reference Questionnaire).</p>	3
Total Possible		100

New Mexico/Native American resident preferences New Mexico/Native American resident veteran preferences do not apply, as this RFP is being funded by federal funds.

Section 6. EVALUATION PROCESS

The evaluation process shall follow the steps listed below:

1. Three Evaluation Team members shall document contents of competitive sealed proposals after the submittal deadline.
2. The Evaluation Team shall review proposals for compliance with the mandatory requirements stated within this RFP. Proposals deemed non-responsive shall be eliminated from further consideration.
3. The Contact Person may contact the Offeror(s) for clarification of the proposal.
4. The Evaluation Team shall evaluate responsive proposals based on the criteria in Section 5, Criteria and Evaluation Point Summary, and shall select responsive Offeror(s) with the highest total weighted scores as finalist Offeror(s). The Evaluation Team shall consult with listed references and select the finalist Offeror(s) whose proposal and references is most advantageous to ECMD, for award.

Please note, however, that a deficiency in any one factor may be grounds for rejection regardless of overall score.

Section 7. AWARD AND CONTRACT DURATION

ECMD may award multiple contracts under the terms of the attached draft Professional Services Agreement (PSA) (Attachment 4) and in accordance with this RFP. Any PSA awarded as a result of this RFP shall not be binding until approved by both EMNRD and the General Services Department, State Purchasing Division, Contracts Review Bureau (CRB). Award of a PSA does not obligate EMNRD to award any work to the successful Offeror. The contract period may extend from the date of contract approval by CRB, for no longer than four years, including amendments.

Section 8. CONTACT PERSON and DUE DATES

The Division Contact Person is:
Trevor Leuzinger
Energy Conservation and Management Division
Energy, Minerals and Natural Resources Department
1220 South St. Francis Drive
Santa Fe, New Mexico 87505
Trevor.Leuzinger@emnrd.nm.gov
Telephone: (505) 460-7706

Offerors shall submit one proposal bearing digital signatures in PDF format to Trevor Leuzinger by e-mail no later than 5:00 p.m. MDT on July 19, 2024. Proposals must be submitted in the format specified above in Section 4, Proposal Contents. Proposals must be received by the stated date and time to be considered. ECMD shall not accept proposals submitted after the due date and shall make absolutely no exceptions for proposals not received by the appointed time.

Deadlines for Written Questions

Offerors may submit written questions to the Contact Person as to the intent or clarity of this RFP no later than 5:00 p.m. on July 3, 2024. All written questions must be addressed to the Contact Person as indicated above. Questions shall be clearly labeled and shall cite the Section(s) in the RFP or other document which form the basis of the question.

ECMD shall post written responses to such questions on the ECMD website as they are received:

<https://www.emnrd.nm.gov/ecmd/about-us/requests-for-proposals-applications/>

Protest Period

Pursuant to NMSA 1978, § 13-1-172 and applicable procurement rules, Offerors who are not selected for funding have the right to timely protest the procurement. Protests must be written and must include: the name and address of the protestor and the name of the procurement being protested; a statement of the grounds for protest including appropriate supporting exhibits; and the ruling requested from the Division. The protest period begins on the day after notice of selection/non-selection and ends at 5 p.m. 15 days later. Protests must be delivered to:

Jeremy Lewis, Deputy Director
EMNRD, Energy Conservation and Management Division,
1220 S. St. Francis Drive, Santa Fe, NM 87505.
E-Mail: jeremy.lewis@emnrd.nm.gov

Section 9. NOTICES

Award of agreements is contingent upon sufficient appropriations and authorization being made by the State of New Mexico and DOE.

The money made available to support any PSA entered into as a result of this RFP must cover Gross Receipts Taxes as a component of the total contractual amount.

EMNRD may cancel this RFP and reject any and all proposals when it is in the State of New Mexico's best interests.

EMNRD may conduct discussions with Offerors who submit proposals but may also accept proposals without such discussions.

The Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities, and kickbacks.

Attachment 1

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to the Procurement Code, Sections 13-1-28, *et seq.*, NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, any prospective contractor seeking to enter into a contract with any state agency or local public body **for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources** must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars (\$250) over the two year period.

Furthermore, the state agency or local public body may cancel a solicitation or proposed award for a proposed contract pursuant to Section 13-1-181 NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section 13-1-182 NMSA 1978 of the Procurement Code if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR PROPOSALS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

"Applicable public official" means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

"Campaign Contribution" means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to statewide or local

office. "Campaign Contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

"Family member" means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor.

"Pendency of the procurement process" means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

"Prospective contractor" means a person or business that is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person or business qualifies for a sole source or a small purchase contract.

"Representative of a prospective contractor" means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Note: A prospective contractor shall make **separate** disclosures of all campaign contributions given by (1) the prospective contractor, or (2) a family member or (3) representative of the prospective contractor, or shall complete the non-disclosure statement, as applicable.

DISCLOSURE OF CONTRIBUTIONS:

Contribution Made By:			
Relation to Prospective Contractor:			
Name of Applicable Public Official:		Governor Michelle Lujan Grisham	
Contribution(s) Date(s)	Contribution Amount(s):	Nature of Contribution(s):	Purpose of Contribution(s):
	\$		
	\$		
	\$		
	\$		
	\$		

(Attach extra pages if necessary)

Signature: _____

Date: _____

Title/Position: _____

--OR--

NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS (\$250) WERE MADE to an applicable public official by me, a family member or representative.

Signature: _____

Date: _____

Title/Position: _____

Attachment 2

Statement of Assurances Form

Each Offeror MUST complete this form and return it with Offeror's proposal or EMNRD shall deem the proposal as non-responsive. By signing this form below, Offeror acknowledges and agrees to the following:

This RFP does not commit the State of New Mexico (State) to pay any costs incurred in the in the preparation or submission of this proposal. Any cost incurred by the Offeror in developing a proposal response shall be borne solely by the Offeror. Offeror understands that that Offeror's proposal shall become part of the official file on this matter without obligation to the State. Issuance of this RFP does not constitute an award commitment on the part of the State.

Offeror shall examine all contract documents, noting particularly all stipulations that in any way affect contract work. Failure of an Offeror to acquaint itself fully with the amount and nature of the work required to fulfill all terms of the contract documents shall not be considered a basis for extra compensation after a contract has been awarded.

Offeror represents and warrants to the State that Offeror has the staff, facilities, and competence to furnish the required services. The State may investigate Offeror's adequacy of the staff, facilities, and competence. For this purpose, representatives of the State may inspect Offeror's facilities, equipment, etc., and interview staff.

To receive consideration, Offeror's proposal must be signed by an officer having the authority to bind Offeror.

Offeror agrees to comply with all relevant federal and state laws and regulations or rules.

New Mexico Employees Health Coverage:

If Offeror has, or grows to, six or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six-month period during the term of any Agreement which may result from this RFP, Offeror agrees, by submitting a proposal, to have in place, and agrees to maintain for the Agreement's term, health insurance for those employees and offer that health insurance to those employees if the expected annual value in the aggregate of any and all contracts between Offeror and the state exceed \$250,000.

Offeror agrees to maintain a record of the number of employees who have:

- 1) accepted health insurance;
- 2) declined health insurance due to other health insurance coverage already in place; or
- 3) declined health insurance for other reasons.

These records are subject to review and audit by a representative of the State.

Offeror agrees to advise all employees of the availability of state publicly financed health care coverage programs.

Application of Veterans Preference or New Mexico Business Preference:

Veterans preference and New Mexico business preference do not apply, as this RFP is being funded by federal funds.

Offeror Signature

Date:

Offeror's Printed Name and Title: _____

**Attachment 3
Reference Questionnaire**

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REFERENCE QUESTIONNAIRE

Name of Individual/Entity Requesting Reference:	
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The State of New Mexico, as a part of the RFP process, requires Offerors to submit a minimum of two business references as required within this document. The purpose of these references is to document the experience relevant to the scope of work and provide assistance in the evaluation process.

This form is being submitted to you for completion as a business reference for the individual or entity above. Please return this completed form directly to Trevor Leuzinger, Energy Conservation and Management Division, by email at Trevor.Leuzinger@emnrd.nm.gov no later than 5:00 p.m. MDT on July 19, 2024.

For questions or concerns regarding this form, please contact the Procurement Manager listed above.

Name of Individual/Entity Providing Reference:	
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Contact Name and Title/Position:	
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Contact Telephone Number:	
----------------------------------	--

Contact E-Mail Address:	
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QUESTIONS

1. In what capacity have you worked with this Offeror in the past? (Please explain)

2. How would you rate this Offeror's knowledge and expertise? (Check one)				
<table border="0" style="width: 100%;"> <tr> <td style="width: 25%;">3 – Excellent _____</td> <td style="width: 25%;">2 – Satisfactory _____</td> <td style="width: 25%;">1 – Unsatisfactory _____</td> <td style="width: 25%;">0 – Unacceptable _____</td> </tr> </table>	3 – Excellent _____	2 – Satisfactory _____	1 – Unsatisfactory _____	0 – Unacceptable _____
3 – Excellent _____	2 – Satisfactory _____	1 – Unsatisfactory _____	0 – Unacceptable _____	

Comments:	

3. How would you rate the Offeror's flexibility relative to changes in the project scope and timelines? (Check one)				
<table border="0" style="width: 100%;"> <tr> <td style="width: 25%;">3 – Excellent _____</td> <td style="width: 25%;">2 – Satisfactory _____</td> <td style="width: 25%;">1 – Unsatisfactory _____</td> <td style="width: 25%;">0 – Unacceptable _____</td> </tr> </table>	3 – Excellent _____	2 – Satisfactory _____	1 – Unsatisfactory _____	0 – Unacceptable _____
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Comments:	

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REFERENCE QUESTIONNAIRE

4. What is your level of satisfaction with hard-copy materials produced by the Offeror? (Check one)

3 – Excellent _____ 2 – Satisfactory _____ 1 – Unsatisfactory _____ 0 – Unacceptable _____

Comments:

5. How would you rate the dynamics/interaction between the Offeror and your staff? (Check one)

3 – Excellent _____ 2 – Satisfactory _____ 1 – Unsatisfactory _____ 0 – Unacceptable _____

Comments:

6. Who were the Offeror's principal representatives involved in your project and how would you rate them individually? Would you comment on the skills, knowledge, behaviors, or other factors on which you based the rating? (3 – Excellent; 2 – Satisfactory; 1 – Unsatisfactory; 0 – Unacceptable)

Principal Representative Name:

Rating: _____

Principal Representative Name:

Rating: _____

Principal Representative Name:

Rating: _____

Principal Representative Name:

Rating: _____

Comments:

7. How satisfied are you with the products developed by the Offeror? (Check one)

3 – Excellent _____ 2 – Satisfactory _____ 1 – Unsatisfactory _____ 0 – Unacceptable _____

Comments:

8. With which aspect(s) of the Offeror's services are you most satisfied? (Please explain)

9. With which aspect(s) of the Offeror's services are you least satisfied? (Please explain)

10. Would you recommend this vendor's services to your organization again? (Please explain)

**REQUEST FOR PROPOSALS
FOR PROVIDING IMPLEMENTATION SERVICES AND
TECHNICAL ASSISTANCE TO THE
NEW MEXICO SOLAR FOR ALL PROGRAM
ISSUED BY THE STATE OF NEW MEXICO,
ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT,
ENERGY CONSERVATION AND MANAGEMENT DIVISION
REFERENCE QUESTIONNAIRE**

Attachment 4

**STATE OF NEW MEXICO,
ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT
PROFESSIONAL SERVICES AGREEMENT (AGREEMENT)**

THIS AGREEMENT is made and entered into by and between the State of New Mexico, Energy, Minerals and Natural Resources Department (EMNRD) and (insert Contractor Name) (Contractor), and is effective as of the date set forth below upon which it is executed by the General Services Department, State Purchasing Division (GSD/SPD), Contracts Review Bureau.

IT IS AGREED BETWEEN THE PARTIES:

1. Scope of Work.

Contractor shall perform the following work:

(Insert Scope of Work here.)

2. Compensation.

Option 1: Work Product.

A. EMNRD shall pay Contractor for services satisfactorily performed pursuant to the Scope of Work and as specified below. This amount shall not exceed _____ (\$ _____), which amount includes travel and New Mexico gross receipts taxes pursuant to Paragraphs C and D of this Compensation Section (if travel is negotiated. Travel payment language also does not apply when paying on a deliverables basis unless the travel is set out as a separate item. If travel is not paid, remove reference to travel.). EMNRD shall make payment upon the satisfactory and timely completion of the work described in the Scope of Work and for no more than the maximum amount set forth below for each deliverable:

(Insert deliverables/payment schedule here. Delete this instruction.)

In no event shall Contractor be paid for services provided or travel expenses exceeding the total compensation amount without this Agreement being amended in writing prior to those services or expenses exceeding the total compensation amount being provided.

(—OR—)

Option 2: Lump Sum Amount Upon Completion of All Work.

A. Upon satisfactory completion of services, EMNRD shall pay Contractor for services satisfactorily performed pursuant to the Scope of Work in an amount not to exceed _____ (\$ _____), which amount includes New Mexico gross receipts taxes.

Option 3: Time and Materials. Travel may or may not be paid, depending on negotiation between EMNRD and Contractor.

A. EMNRD shall pay to Contractor in full payment for services satisfactorily performed pursuant to the Scope of Work rendered at the rate of \$_____ per hour, such compensation not to exceed \$_____, which amount includes travel and New Mexico gross receipts taxes, pursuant to Paragraphs C and D of this Compensation Section. This amount is a maximum and not a guarantee that the work assigned to be performed by Contractor under this Agreement shall equal the amount stated herein. The parties do not intend for Contractor to continue to provide services without compensation when the total compensation amount is reached. Contractor is responsible for notifying EMNRD when the services provided under this Agreement reach the total compensation amount. In no event shall Contractor be paid for services provided exceeding the total compensation amount without this Agreement being amended in writing prior to those services exceeding the total compensation amount being provided.

B. (For single-year contract, may need to tweak the first sentence.) Payment in FYXX, FYXX, and FYXX is subject to availability of funds pursuant to Section 5, Appropriations, set forth below and to any negotiations between the parties from year to year pursuant to Section 1, Scope of Work, and to approval by GSD/SPD. EMNRD must receive all invoices no later than 15 days after the termination of the Fiscal Year in which the services were delivered. Invoices received after such date WILL NOT BE PAID.

C. (To be negotiated at EMNRD's discretion. Travel payment language does not apply when choosing to pay Contractor on a lump sum basis. Travel payment language also does not apply when paying on a deliverables basis unless the travel is set out as a separate item.) EMNRD shall pay such travel expenses as may be incurred, and that are necessary for, the performance of this Agreement at the rates established in the New Mexico Per Diem and Mileage Act, NMSA 1978, Sections 10-8-1 *et seq.*, as implemented by the current Department of Finance and Administration rule and the current EMNRD travel policy.

D. Contractor is responsible for paying New Mexico Gross Receipts taxes levied on amounts payable under this Agreement.

E. Contractor must submit detailed invoices accounting for all services performed, and expenses incurred. Invoices evidencing the propriety of each claim for payment must be supported by approved purchase order. (When compensation is based on hourly rates, Contractor shall also provide documentation of hours expended on the services provided.) If EMNRD finds that the invoiced services, or expenses are not acceptable, within 30 days of receipt of written notice from Contractor that payment is requested for services received, EMNRD shall provide Contractor a letter of exception explaining the defect or objection to the invoice, services, or expenses, and outlining steps Contractor may take to provide remedial action. Upon certification by EMNRD that the invoice, services, or expenses have been received and accepted, EMNRD shall tender payment to Contractor within 30 days after the date of acceptance. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. However, EMNRD shall not incur late charges, interest, or penalties for failure to make payment within the time specified herein.

3. Term.

THIS AGREEMENT SHALL NOT BECOME EFFECTIVE UNTIL APPROVED BY THE GSD/SPD Contracts Review Bureau. This Agreement shall terminate on (DATE) unless terminated pursuant to Section 4, Termination, or Section 5, Appropriations. In accordance with

NMSA 1978, Section 13-1-150, no contract term for a professional services contract, including extensions and renewals, shall exceed four years, except as set forth in NMSA 1978, Section 13-1-150.

4. Termination.

A. EMNRD.

1) EMNRD may terminate this Agreement for convenience or cause by giving written notice to Contractor at least 30 days prior to the intended date of termination, except that EMNRD may terminate this Agreement immediately by giving written notice to Contractor if (i) Contractor becomes unable to perform the services contracted for as determined in the sole discretion of EMNRD; (ii) during the term of this Agreement, Contractor is suspended or debarred by the State Purchasing Agent; (iii) this Agreement is terminated pursuant to Section 5, Appropriation, of this Agreement; or (iv) this Agreement is terminated pursuant to Section 12, Conflict of Interest; Governmental Conduct Act. (May need to revise Section number to track actual contract contents.)

2) Except as otherwise expressly allowed or provided by this Agreement, EMNRD's sole liability upon termination shall be to pay for acceptable work performed prior to Contractor's receipt or issuance of a notice of termination; provided, however, that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this Agreement. This provision is not exclusive and does not waive EMNRD's other legal rights and remedies caused by Contractor's default/breach of this Agreement.

B. Contractor.

1) Contractor may terminate this Agreement only based upon EMNRD's uncured, material breach of this Agreement.

2) Contractor shall give EMNRD written notice of termination at least 30 days prior to the intended date of termination, which notice shall (i) identify EMNRD's alleged material breaches of this Agreement upon which the termination is based and (ii) state what EMNRD must do to cure such material breaches. Contractor's notice of termination shall only be effective if (i) EMNRD does not cure all material breaches within the 30 day notice period or (ii) in the case of material breaches that cannot be cured within 30 days, EMNRD does not, within the 30 day notice period, notify Contractor of EMNRD's intent to cure and begin with due diligence to cure the material breach.

C. Termination Management. Immediately upon receipt by either EMNRD or Contractor of notice of termination of this Agreement, Contractor shall:

1) not incur any further obligations for salaries, services, or any other expenditure of funds under this Agreement without EMNRD's written approval;

2) comply with all directives EMNRD issues in the notice of termination as to the performance of work under this Agreement; and

3) take such action as EMNRD directs for the protection, preservation, retention, or transfer of all property titled to EMNRD and records generated under this Agreement. Any non-

expendable personal property or equipment provided to or purchased by Contractor with contract funds shall become property of EMNRD upon termination and shall be submitted to EMNRD as soon as practicable. (If federal funding is involved, include the following clause. If not, delete it.) Otherwise, all property procured under this Agreement shall be used and disposed of in accordance with (insert name of federal funding entity) regulations.

4) Contractor shall submit an invoice for work performed prior to Contractor's receipt or issuance of a notice of termination no later than 30 days after receiving or sending a notice of termination.

5. Appropriations.

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the Legislature of New Mexico and (insert name of federal funding entity) for the performance of this Agreement. If sufficient appropriations and authorization are not made by the Legislature and (insert name of federal funding entity), this Agreement shall terminate immediately upon written notice being given by EMNRD to Contractor. EMNRD's decision as to whether sufficient appropriations are available shall be accepted by Contractor and shall be final. If EMNRD proposes an amendment to the Agreement to unilaterally reduce funding, Contractor shall have the option to terminate the Agreement or to agree to the reduced funding, within 30 days of receipt of the proposed amendment.

6. Status of Contractor.

Contractor and its subcontractors, agents, and employees are independent contractors performing professional services for EMNRD and are not employees of the State of New Mexico. Contractor and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of state vehicles, or any other benefits afforded to employees of the State of New Mexico as a result of this Agreement. Contractor acknowledges that all sums received hereunder are reportable by Contractor for tax purposes, including without limitation, self-employment and business income tax. Contractor has no authority to bind and shall not bind the State of New Mexico unless expressly authorized in writing by the State of New Mexico, and then only within the strict limits of that authority.

7. Assignment.

Contractor shall not assign or transfer any interest in this Agreement or assign any claims for money due or to become due under this Agreement without EMNRD's prior written approval.

8. Subcontracting.

Contractor shall not subcontract any portion of the services to be performed under this Agreement without the prior written approval of EMNRD. No such subcontract shall relieve Contractor from its obligations and liabilities under this Agreement, nor shall any subcontract obligate direct payment by EMNRD.

Option: Include A, B, and C if you are using federal funds for the work of this contract. Remove this instruction.

A. Contractor shall comply with 2 C.F.R. 200.318 through 200.326 for procurement of services or property conducted pursuant to this Agreement.

B. Contractor is required to provide EMNRD with evidence of competitive procurement for any subcontract, including records of advertisement of bid, proposals received, and methods to select each subcontractor.

C. Any subcontract agreement shall include all provisions necessary to allow Contractor to meet its obligations and requirements under this Agreement and all provisions required by law.

Option: Include subparagraph below if subcontractor shall be reimbursed for travel expenses. Remove instruction.

D. Travel expense reimbursement requested for subcontractors, if applicable, shall be reimbursed in accordance with rates established in the Per Diem and Mileage Act, NMSA 1978, Section 10-8-1 *et seq.*, as implemented by the current DFA Rule and EMNRD Travel Policy.

9. Release.

Final payment of the amounts due under this Agreement shall operate as a release of EMNRD, its officers and employees, and the State of New Mexico from all liabilities, claims, and obligations arising from or under this Agreement.

10. Confidentiality.

Any confidential information provided to or developed by Contractor in the performance of this Agreement shall be kept confidential by Contractor and shall not be made available to any individual or organization by Contractor without EMNRD's prior written approval.

11. Product of Service -- Copyright.

All materials developed or acquired by Contractor under this Agreement shall become the property of the State of New Mexico and shall be delivered to EMNRD no later than the termination date of this Agreement. Nothing developed or produced, in whole or in part, by Contractor under this Agreement shall be the subject of an application for copyright or other claim of ownership by or on behalf of Contractor.

12. Conflict of Interest; Governmental Conduct Act.

A. Contractor represents and warrants that Contractor presently has no interest and, during this Agreement's term, shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under the Agreement.

B. Contractor further represents and warrants that Contractor has complied with, and, during this Agreement's term, shall continue to comply with, and that this Agreement complies with all applicable provisions of the Governmental Conduct Act, NMSA 1978, Sections 10-16-1 through 10-16-18. Without in anyway limiting the generality of the foregoing, Contractor specifically represents and warrants that:

1) in accordance with NMSA 1978, Section 10-16-4.3, Contractor does not employ, has not employed, and shall not employ during the term of this Agreement any EMNRD employee while such employee was or is employed by EMNRD and participating directly or indirectly in EMNRD's contracting process;

2) this Agreement complies with NMSA 1978, Section 10-16-7(A) because (i) Contractor is not a public officer or employee of the State of New Mexico (State); (ii) Contractor is not a member of the family of a public officer or employee of the State; (iii) Contractor is not a business in which a public officer or employee or the family of a public officer or employee has a substantial interest; or (iv) if Contractor is a public officer or employee of the State, a member of the family of a public officer or employee of the State, or a business in which a public officer or employee of the State or the family of a public officer or employee of the State has a substantial interest, public notice was given as required by NMSA 1978, Section 10-16-7(A) and this Agreement was awarded pursuant to a competitive process;

3) in accordance with NMSA 1978, Section 10-16-8(A), (i) Contractor is not, and has not been represented by, a person who has been a public officer or employee of the State within the preceding year and whose official act directly resulted in this Agreement and (ii) Contractor is not, and has not been assisted in any way regarding this transaction by, a former public officer or employee of the State whose official act, while in State employment, directly resulted in EMNRD's making this Agreement;

4) this Agreement complies with NMSA 1978, Section 10-16-9(A) because (i) Contractor is not a legislator; (ii) Contractor is not a member of a legislator's family; (iii) Contractor is not a business in which a legislator or a legislator's family has a substantial interest; or (iv) if Contractor is a legislator, a member of a legislator's family, or a business in which a legislator or a legislator's family has a substantial interest, disclosure has been made as required by NMSA 1978, Section 10-16-9(A), this Agreement is not a sole source or small purchase contract, and this Agreement was awarded in accordance with the provisions of the Procurement Code;

5) in accordance with NMSA 1978, Section 10-16-13, Contractor has not directly participated in the preparation of specifications, qualifications or evaluation criteria for this Agreement or any procurement related to this Agreement; and

6) in accordance with NMSA 1978, Section 10-16-3(D), Contractor has not contributed, and during this Agreement's term shall not contribute, anything of value to a public officer or employee of EMNRD.

C. Contractor's representations and warranties in Paragraphs A and B of this Section 12 are material representations of fact upon which EMNRD relied when EMNRD and Contractor entered this Agreement. Contractor shall provide immediate written notice to EMNRD if, at any time during this Agreement's term, Contractor learns that Contractor's representations and warranties in Paragraphs A and B of this Section 12 were erroneous on this Agreement's effective date or have become erroneous by reason of new or changed circumstances occurring after this Agreement's effective date. If EMNRD later determines that Contractor's representations and warranties in Paragraphs A and B of this Section 12 were erroneous on this Agreement's effective date, or have become erroneous by reason of new or changed circumstances occurring after this Agreement's effective date, in addition to other remedies available to EMNRD and notwithstanding anything in this Agreement to the contrary, EMNRD may immediately terminate this Agreement.

D. All terms defined in the Governmental Conduct Act have the same meaning in this Section 12.

13. Amendment.

This Agreement shall not be altered, changed, or amended except by instrument in writing executed by the parties hereto and all other required signatories.

14. Merger.

This Agreement incorporates all the agreements, covenants, and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, agreements, and understandings have been merged into this written agreement. No prior agreement, covenant, or understanding of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

15. Penalties for Violation of Law.

The Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities, and kickbacks.

16. Equal Opportunity Compliance.

Contractor agrees to abide by all federal and state laws and rules and regulations, and executive orders of the Governor of the State of New Mexico, pertaining to equal employment opportunity. In accordance with all such laws of the State of New Mexico, Contractor assures that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation, or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this Agreement. If Contractor is found not to be in compliance with these requirements during the life of this Agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

17. Applicable Law.

The laws of the State of New Mexico shall govern this Agreement, without giving effect to New Mexico's choice of law provisions. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMSA 1978, Section 38-3-1(G). By execution of this Agreement, Contractor acknowledges and agrees to the exclusive jurisdiction of the courts of the State of New Mexico over all lawsuits arising under or out of this Agreement's terms.

18. Records and Financial Audit.

Contractor shall maintain time and expenditure records that indicate the date, time, nature, and cost of services rendered during the Agreement's term and effect and retain them for a period of six years from the date of final payment under this Agreement. EMNRD shall have the right to audit time and expenditure records both before and after payment, and Contractor agrees to include in all subcontracts hereunder the same right of inspection and audit against all subcontractors. Payment under this Agreement shall not foreclose EMNRD's right to recover excessive or illegal payments. In EMNRD's, GSD/SPD's, or the State Auditor's, (or insert name of federal funding entity)'s sole discretion, the periods of inspection and audit may be extended for records which relate to litigation or settlement of claims arising out of performance of this Agreement (and costs and expenses of this Agreement for which exception is under consideration by the federal funding agency or any authorized representative) and shall continue until all potential litigation, appeals, claims, or exceptions have expired or been resolved.

19. Indemnification.

Contractor shall defend, indemnify, and hold harmless EMNRD, its officers, employees, agents, and representatives, and the State of New Mexico from all actions, proceedings, claims, demands, costs, damages, attorneys' fees, and all other liabilities and expenses of any kind from any source which may arise out of the performance of this Agreement, including any action, proceeding, claim, demand, cost, damage, attorney's fee, or other liability or expense caused by the negligent act or failure to act of Contractor or its officers, employees, servants, subcontractors, consultants, or agents, or caused by the actions of any client of Contractor resulting in injury or damage to persons or property during the time when Contractor, Contractor's officers, agents, employees, servants, consultants, or subcontractors thereof has or is performing services pursuant to this Agreement. In the event that any action, proceeding, claim, demand, cost, damage, attorney's fee, or other liability or expense which may arise out of the performance of this Agreement is brought against Contractor or its officers, employees, servants, subcontractors, consultants, or agents, Contractor shall, as soon as practicable but no later than two days after it receives notice thereof, notify EMNRD's legal counsel, and the Risk Management Division of the New Mexico General Services Department by certified mail. Nothing in this Agreement shall be deemed to be a waiver by the State of New Mexico of the provisions of the Tort Claims Act, NMSA 1978, Sections 41-4-1 *et seq.*

20. New Mexico Employees Health Coverage.

A. If Contractor has, or grows to, six or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six-month period during the term of the contract, Contractor certifies, by signing this Agreement, to have in place, and agree to maintain for this Agreement's term, health insurance for those employees and offer that health insurance to those employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceed \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of employees who have:

1) accepted health insurance;

- 2) declined health insurance due to other health insurance coverage already in place; or
- 3) declined health insurance for other reasons.

These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all employees of the availability of state publicly financed health care coverage.

21. Invalid Term or Condition.

If any term or condition of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected and shall be valid and enforceable.

22. Enforcement of Agreement.

A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict performance with that or any other provision. No waiver by a party of any of its rights under this Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

23. Notices.

Except as otherwise specified herein, all notices hereunder shall be in writing (including notice by facsimile) and shall be given to the relevant party at its mailing address, or if set forth below, at its e-mail address, or facsimile number, or such other address or facsimile number as such party may hereafter specify by written notice to the other given by courier, by United States certified or registered mail, by facsimile, or by e-mail or by other telecommunication device capable of creating a written record of such notice and its receipt.

To EMNRD:

[insert position title and address of project manager]

Deputy General Counsel
EMNRD – Office of the Secretary
1220 S. St. Francis Drive
Santa Fe, NM 87505

To Contractor:

[insert contact information]

To Risk Management Division:

Risk Management Division
General Services Department

P.O. Drawer 26100
Santa Fe, NM 87502-0110

24. Authority.

If Contractor is other than a natural person, the individual(s) signing this Agreement on Contractor's behalf and Contractor represent and warrant that such individual has the power and authority to bind Contractor, and that no further action, resolution, or approval from Contractor is necessary to enter into a binding agreement.

25. Acknowledgement. (Option: Include in PSA if acknowledgement required. If not using this section, delete it and renumber successive sections accordingly. Delete this instruction.)

Contractor shall acknowledge EMNRD and (insert name of federal funding entity) as a co-sponsor and funding source in all news releases, programs, proceedings, and related publicity/publications for the Project.

26. Attorneys' Fees and Costs.

Contractor agrees that if Contractor is found by a court of competent jurisdiction to have breached this Agreement, or any amendment hereto, or to have committed any tortious act relating to this Agreement, EMNRD shall be entitled to recover from Contractor reasonable attorneys' fees and costs for pre-litigation research, investigation, and preparation, litigation brought to obtain such judicial determination, any appeal of such determination, and to collect any judgment.

27. Minimum Wage Rate.

If applicable, Contractor shall comply with minimum wage rates as established by the New Mexico Department of Workforce Solutions, Labor Relations Division, and with all other applicable requirements of that department, including posting of the wage rates in a prominent location on the site of hiring for and performance of this Agreement.

28. Compliance with Funding Source Conditions.

Contractor shall comply with all applicable state and federal statutes and rules or regulations imposed as a consequence of funding pursuant to this Agreement. Contractor is responsible for obtaining a copy of any federal funding award that provides funding for this Agreement.

(Are you using federal funds for this Agreement? Depending on the funding source, you may be required to include the following. If not, delete this instruction and the inapplicable clauses.)

Contractor shall also comply with the following clauses in the performance of this Agreement:

A. Compliance with use of Minority Business Enterprises (MBEs) and Women's Business Enterprises (WBEs) - Contractor shall take affirmative steps to assure that MBEs and WBEs are used when possible as sources of supplies and services. The affirmative steps shall include the following:

- 1) including qualified MBEs/WBEs on solicitation lists;
- 2) assuring that MBEs/WBEs are solicited once they are identified;
- 3) when economically feasible, dividing total requirements into smaller tasks or quantities so as to permit maximum MBE/WBE participation;
- 4) where feasible, establishing delivery schedules which shall encourage MBE/WBE participation;
- 5) encouraging use of the services of the U.S. Department of Commerce's Minority Business Development Agency and the U.S. Small Business Administration to identify MBEs/WBEs, as required; and
- 6) if any subcontracts are to be let, requiring the subcontractor to take the affirmative steps listed above.

B. Compliance with Trafficking Victims Protection Act of 2000 - Contractor, Contractor's employees, subcontractors, and subcontractors' employees shall not:

- 1) engage in severe forms of trafficking in persons during this Agreement's term;
- 2) procure a commercial sex act during this Agreement's term; or
- 3) use forced labor in the performance of this Agreement.

C. Compliance with NMSA 1978, Section 66-7-374, Texting While Driving - Contractor and Contractor's employees shall not read or view a text message or manually type on a handheld mobile communication device for any purpose while driving a motor vehicle in connection with this Agreement, except to summon medical or other emergency help, or unless that device is an amateur radio and the driver holds a valid amateur radio operator license issued by the Federal Communications Commission.

D. In the event this Agreement is funded with federal monies, Contractor shall comply with 2 C.F.R. 200.318 through 200.326 for procurement of property or services conducted pursuant to this Agreement.

E. In the event this Agreement is funded with federal monies and Contractor wishes to enter into an agreement with a small business firm or non-profit organization regarding the substitution of parties, assignment, or performance of experimental, developmental, or research work under this Agreement, Contractor shall comply with the requirements of 37 C.F.R. Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements" and any implementing regulations issued by the (insert name of federal funder).

F. Contractor shall not award subcontracts to parties listed on the government-wide exclusions in the federal System for Award Management (SAM), in accordance with OMB guidelines that implement federal Executive Orders 12549 (3 C.F.R. part 1986, Comp., p. 189) and 12689 (3 C.F.R. part 1989 Comp., p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well

as parties declared ineligible under statutory or regularity authority other than Executive Order 12549.

G. If the value of this Agreement exceeds \$100,000, Contractor shall comply with the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352) regarding the limitations of use of appropriated funds to influence certain federal contracting and financial transactions.

H. If this Agreement is valued at more than \$150,000, Contractor shall comply with all applicable standards orders or requirements issued under the federal Clean Air Act (42 U.S.C. § 7401 *et seq.*); Clean Water Act (33 U.S.C. § 1251 *et seq.*); Executive Order 11738 (Providing for Administration of the Clean Air Act and the Federal Water Pollution Control Act With Respect to Federal Contracts, Grants, or Loans); and U.S. Environmental Protection Agency (EPA) regulations.

29. Insurance. (Type of insurance required varies with nature of work performed. Will always require Workers' Compensation. Delete this instruction.)

A. Contractor certifies that, by signing this Agreement, it shall establish and maintain during this Agreement's term, the following policy or policies of insurance providing:

1) Workers' Compensation protection that complies with the requirements of the Workers' Compensation Act, NMSA 1978, Sections 52-1-1 *et seq.*, if applicable. Employer's liability: \$100,000.00. If Contractor fails to comply with the Workers' Compensation Act and applicable rules when required to do so, EMNRD may terminate this Agreement.

2) Comprehensive general liability protection (including endorsements providing broad form property damage, personal injury coverage, and contractual assumption of liability for all liability Contractor has assumed under this Agreement or any amendment thereto), pursuant to NMSA 1978, Section 41-4-19, as may be amended from time to time. Limits shall not be less than the following:

- a. bodily injury: \$1,000,000.00 per person/\$1,000,000.00 per occurrence;
- b. property damage or combined single limit coverage: \$1,000,000.00;
- c. automobile liability (including non-owned automobile coverage): \$1,000,000.00; and
- d. umbrella: \$1,000,000.00.

Such policy or policies shall name the State of New Mexico and EMNRD as additional insured and shall specifically state the coverage provide under the policy is primary over any other valid and collectible insurance and provide a waiver of subrogation.

3) Comprehensive performance liability protection covering contractual liability that may arise under this Agreement and any amendment hereto. Such policy or policies shall name the State of New Mexico and EMNRD as additional insured and shall specifically state the coverage provided under the policy is primary over any other valid and collectible insurance and provide a waiver of subrogation.

4) Professional liability insurance covering Contractor's negligent acts, errors, or omissions. (For agreements with architects, engineers, lawyers, etc.)

5) Medical malpractice liability insurance that complies with the Medical Malpractice Act, NMSA 1978, Sections 41-5-1 *et seq.* (For agreements with medical providers who are required to have malpractice insurance.)

6) General liability insurance sufficient to cover the claims which may fall under the Indemnification Paragraph of this Agreement. (For agreements with medical providers who are not required to have malpractice insurance.)

B. Contractor shall provide EMNRD with a copy of the insurance certificate no later than 10 days after this Agreement's effective date. At EMNRD's request, Contractor shall also provide EMNRD with a copy of the insurance policy, or relevant portions thereof. Contractor shall notify EMNRD 30 days before cancellation or expiration of any required Workers' Compensation coverage or (include the references to the types of insurance you are asking for).

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date of signature by the GSD/SPD Contracts Review Bureau below.

STATE OF NEW MEXICO, ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT

By: _____
Cabinet Secretary or Designee

Date: _____

By: _____
Legal Counsel - Certifying legal sufficiency

Date: _____

By: _____
Chief Financial Officer

Date: _____

CONTRACTOR NAME

By: _____
Authorized Representative Signature

Date: _____

Printed Name and Title

This Agreement has been approved by the GSD/SPD Contracts Review Bureau

By: _____ Date: _____
GSD/SPD Contracts Review Bureau

The records of the Taxation and Revenue Department reflect Contractor is registered with the Taxation and Revenue Department of the State of New Mexico to pay gross receipts and compensating taxes.

**STATE OF NEW MEXICO
TAXATION AND REVENUE
DEPARTMENT**

I.D. No.: _____
(must be 11 digits long)

By: _____

Date: _____

Taxation and Revenue is only verifying the registration and will not confirm or deny tax liability statements contained in this contract.
