

**REQUEST FOR CONCESSION PROPOSALS
TO OPERATE A SAILBOAT STORAGE FACILITY
AT ELEPHANT BUTTE LAKE STATE PARK, NEW MEXICO
ISSUED BY THE STATE OF NEW MEXICO, ENERGY, MINERALS AND NATURAL
RESOURCES DEPARTMENT, STATE PARKS DIVISION**

Written Questions Received, with Answers Provided by the State Parks Division.

1. Under section "C. Concessions Need" it mentions upkeep of a "flagpole area," could this be referring to the mast crane used to raise sailboat masts into place? Or is there an actual flagpole that we will need to maintain?

Answer: According the Park, this refers to the flagpole just outside of the fenced area from which the mast-up flag can be seen.

2. For section "E. Item 12," would organizations such as Girl Scouts of America and or New Mexico Military Institute be considered a business reference with respect to this RFP?

Answer: If the Offeror has/had a business relationship with these types of organizations, then they can be used as business references for the purposes of the CRFP.